# The cash forecasts

Cash forecasts are absolutely necessary to drive your cash.

# TRAINING OBJECTIVES

Understand the importance of the forecasts.

Develop the ability to set up cash forecast documents, to adapt them constantly and make use of them for your cash management.

# **SCHEDULE**

Why make cash forecasts?:

- Cash is indispensable for the business and its development
- Prevention is better than cure: an essential tool for the cash management
- Financial partners are reinsured

Cash statement - Balance sheet - Profit and loss:

- What are their respective use ?
- How do they combine?
- What information do they give ?
- The necessary basics (accounting, Involvement of all)

#### The cash budget:

- How is it built?
- The differences between cashing in, out, debtors, receivables...
- Why follow the differences and how to learn from them?
- The re-forecast: when are they necessary and why?
- How to deal with cash shortage?

The 13 weeks cash forecasts:

- How to build them and what are the information's sources?
- Why follow the differences and how to learn from them?
- How to manage a crisis?

#### The tools:

- The accounting
- Excel: how to build a spreadsheet with easy updating?

# **SKILLS TARGETED**

- To understand cash forecast and know how to estimate them
- To know how to set up the main cash forecasts' documents
- To be able to analyse discrepancies and take corrective measures



REF: TRO01

**DURATION:** 

1 day

TRAINER:



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Specialized in cash opti-

misation for businesses

- **TARGETED PUBLIC:**
- Managers
- Management team
- Accountants

### **CONDITIONS:**

 To know how to read a balance sheet and a profit and loss